

## Historical Income and Expense and Budget Comparisons

Income Categories	Proposed 2021 Budget	Jun 30, 2020 Actual	2020 - \$150 Working Budget	2019 Actual	2019 Budget	2018 Actual
<b>Memberships</b>						
Affirming Ministries (fee calculated by formula)	37500	35,719	35,456	22,100	26,000	22,100
Affirming Organizations (fee is not calculated)	500	450				
Individual/Households	4000	2,695	3,500	3,990	3,000	3,760
Institutional (AM in process, other supporter)	500	1,600	500	400	500	
<b>Total Membership Income</b>	<b>42500</b>	<b>40,464</b>	<b>39,456</b>	<b>26,490</b>	<b>29,500</b>	<b>25,860</b>
<b>Donations</b>						
Transfer From Gifts with Vision Fund				867	0	1,500
Transfer From Living Apology Fund					0	40,460
Transfer from Relationship Fund						
<i>Subtotal Transfers</i>			<i>0</i>	<i>867</i>	<i>0</i>	<i>41,960</i>
Individual Receiptable	6000	2,976.00	6,000	5,649	6,000	5,630
PAR ( <i>memberships + donations</i> )	3900	1,950.00	3,600	3,675	4,000	3,700
Other - non-receiptable						31
Donations from other Charities						
Canada Help ( <i>memb. + donations</i> )	1500	750.00	1,500	1,985	1,500	1,300
Affirming Ministries				1,639		39,583
Other				125		100
<i>Subtotal Donations</i>	<i>11400</i>	<i>5,676.00</i>	<i>11,100</i>	<i>13,073</i>	<i>11,500</i>	<i>50,344</i>
<b>Total Donation Income</b>	<b>11400</b>	<b>5,676.00</b>	<b>11,100</b>	<b>13,940</b>	<b>11,500</b>	<b>92,304</b>
<b>UCC Grant</b>						
Emergent Grant (2019)– transfer funds		2,170				
UCC Grant – other	3000	4,000	2,000	2,000	2,000	2,000
<b>Total Grant Income</b>	<b>3000</b>	<b>4,000</b>	<b>2,000</b>	<b>2,000</b>	<b>2,000</b>	<b>2,000</b>
<b>Other Sources of Income</b>						
Annual Conference Surplus				1,000	0	1,419
Merchandise Sales	1000	44	1,200	1,672	1,000	768
Bank Interest	200	91	200	251	0	11
Other Income				147	0	
<b>Total Income from Other Sources</b>	<b>1200</b>	<b>135</b>	<b>1,400</b>	<b>3,070</b>	<b>1,000</b>	<b>2,198</b>
<b>Total Income</b>	<b>55100</b>	<b>50,275</b>	<b>53,956</b>	<b>45,500</b>	<b>44,000</b>	<b>122,362</b>

## Historical Income and Expense and Budget Comparisons

Expense Categories	2021 Budget	Jun 30, 2020 Actual	2020 - \$150 Budget	2019 Actual	2019 Budget	2018 Actual
<b>Education/Research</b>						
Gifts to Qualified Donees ( <i>other charities</i> )				979	0	0
AUSE Annual Conference Development*	2175		1,000	1,540	1,000	1,000
Affirming Ministries Program	5000	2,955.00	5,000	3,505	4,500	1,921
Other Educational Initiatives						
Living Apology Project				0	0	40,460
PIE Day Project ( <i>Gifts w Vision Fund</i> )		1,769.00	2,400	1,133	1,000	1,500
Other Educational Projects	10000	1,000.00				226
<b>Total Education Research</b>	<b>17175</b>	<b>5,724.00</b>	<b>8,400</b>	<b>7,157</b>	<b>6,500</b>	<b>45,107</b>
<b>Communications/Promotions/Networking</b>						
Marketing Co-Ordinator						
Summer & Winter Meetings-travel	3000		3,000	840	3,000	1,391
Services	31200	4,176.00	17,500	18,299	17,220	17,850
Executive Director						
Budget-travel, tech etc						
Bookkeeping Service	8000					
Technology update and training			1,500			
Website	150	403.00	3,500	806	3,500	1,760
Observer/ Broadview Classified Ads	800	74.00	800	740	750	814
Translation	500	95.00	500	428	500	532
Print Materials	500		500	842	500	350
Canadian & International Networking	2000		2,000		2,000	0
<b>Total Communication/Promo/Networking</b>	<b>46150</b>	<b>4,748.00</b>	<b>29,300</b>	<b>21,955</b>	<b>27,470</b>	<b>22,697</b>
<b>AUSE Council</b>						
Winter Meeting – other expenses				452		
Winter Meeting Travel	8000	2,546.00	8,000	2,370	8,500	7,065
Summer Meeting & AGM – other expenses				910		
Summer Meeting & AGM Travel	9000		9,000	4,284	7,000	4,542
Teleconference Meetings	300		300	43	350	125
<b>Total AUSE Council</b>	<b>17300</b>	<b>2,546.00</b>	<b>17,300</b>	<b>8,059</b>	<b>15,850</b>	<b>11,732</b>

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<b>Expense Categories</b>	<b>2021 Budget</b>	<b>Jun 30, 2020 Actual</b>	<b>2020 - \$150 Budget</b>	<b>2019 Actual</b>	<b>2019 Budget</b>	<b>2018 Actual</b>
<b>Merchandise Costs</b>	<b>500</b>		<b>500.00</b>	<b>2,151</b>	<b>500</b>	<b>1,001</b>
<b>Administration</b>						
Bank Service Fees	80	6.00	80	31		
PAR Service Fees	100	44.00	100	85		
Canada Helps Fees	80	28.00	80	74	80	44
Paypal Fees	200	53.00	200	134	200	126
Member/Donor Relations	900	655.00	900	1,336	700	734
Industry Canada	20		20	20	20	20
Postage – general, merch shipping	200		200	115	100	110
PO Box and Mail Forwarding	600	225.00	600	507	600	498
Accounting	350	300.00	350	300	300	300
Directors Liability Insurance	850		850	812	850	805
Office Supplies & Photocopying	150	58.00	150	84	150	106
Other						17
<b>Total Administration</b>	<b>3530</b>	<b>1,369.00</b>	<b>3,530</b>	<b>3,498</b>	<b>3,000</b>	<b>2,760</b>
<b>Total Expenses</b>	<b>84655</b>	<b>14,387</b>	<b>59,030</b>	<b>42,820</b>	<b>53,320</b>	<b>83,297</b>
<b>Total Income</b>	<b>55100</b>	<b>50,275</b>	<b>53,956</b>	<b>45,500</b>	<b>44,000</b>	<b>122,362</b>
<b>Net Income</b>	<b>-29555</b>	<b>35,888</b>	<b>-5,074</b>	<b>2,680</b>	<b>-9,320</b>	<b>39,065</b>

\* Conference development expense = \$1000 seed money + unused 2019 subsidy donations to be forwarded to next year

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